



Biostorage you can depend on

Gram Commercial
Aage Grams Vej 1
DK-6500 Vojens
Tel.: +45 73 20 13 00
Fax: +45 73 20 12 01
info@gram-bioline.com
www.gram-bioline.com

Dear Partner,

As a valued customer, you will in no doubt be aware that we are committed to developing and manufacturing Biostorage you can depend on.

The ever-changing climate due to current events, has over the last year brought countless challenges, of which we have met coinciding with increasing capacity to meet demand.

The ongoing COVID-19 pandemic has added layers of process complexity and accompanying sourcing challenges – ultimately leading to increasing pressure on supply chains. This has led to a rise in business costs, which has resulted in us having to increase the price of the following models.

BIOBASIC: 9-11%
BioCompact, BioCompact II: 9%
BioPlus, BioMidi, BioUltra, BioBlood: 9-11%
Optional fittings: 10%

Price changes will take effect on the 1st of September 2021. Orders in hand before this date, delivered in 2021 will be calculated using the old pricing.

We are continuously working on supplying alternative products where urgent shortages may arise, and regret that we are necessitated to make these adjustments.

Despite the current challenges, we endeavor to fulfill the growing demand and are dedicated to delivering at the same high level of quality and consistency that we always have. We will continue to deliver market leading support and expert knowledge relevant to your application.

We thank you for your understanding and continued business.

Henrik Gammelager Kristensen
Head of Business Area – Gram BioLine

